

Message Text

UNCLASSIFIED

PAGE 01 NAIROB 03940 151605Z

72

ACTION XMB-04

INFO OCT-01 AF-06 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 EUR-12 /074 W

----- 037312

R 151331Z MAY 75

FM AMEMBASSY NAIROBI

TO SECSTATE WASHDC 2857

UNCLAS NAIROBI 3940

E.O. 11652: N/A

TAGS: BPRO

SUBJ: EXIMBANK BANK GUARANTEE FOR SALE OF

TWO BELL HELICOPTERS TO MINISTRY OF

HOME AFFAIRS, GOVERNMENT OF KENYA

REF: STATE 108495

1. EMBASSY PRECEIVES NO REPEAT NO REASON EXIMBANK
SHOULD NOT CONSIDER REQUEST.

2. EMBASSY RECOMMENDS EXIMBANK BE FORTHCOMING IN
ITS SUPPORT OF THIS SALE. BELL FACES STRONG
COMPETITION FROM FRENCH, ITALIAN, AND BRITISH. AS
KENYA POLICE AIR WING, WHICH WILL USE HELICOPTERS
FOR VIP TRANSPORT AND OTHER POLICE WORK, ALREADY OWNS
TWO BELL HELICOPTERS IT WOULD BE LOGICAL THAT THEY
AGAIN CHOOSE BELL HELICOPTERS TO LIMIT MAINTENANCE
PROBLEMS, BUT AS IS SO OFTEN THE CASE, FINANCING WILL
BE KEY ELEMENT.

3. FYI ACCORDING TO LOCAL BELL REPRESENTATIVE, BOTH
FRENCH AND BRITISH HAVE OFFERED CONCESSIONAL
DEVELOPMENT AID TO HELP FINANCE SALE OF HELICOPTERS
FROM THOSE COUNTRIES.

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PAGE 02 NAIROB 03940 151605Z

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NAIROB03940
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750171-0875
From: NAIROBI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750549/aaaabshc.tel
Line Count: 60
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 108495
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags: ANOMALY
Review Date: 21 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 JUL 2003 by BalzMJ>; APPROVED <09 FEB 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXIMBANK BANK GUARANTEE FOR SALE OF TWO BELL HELICOPTERS TO MINISTRY OF
TAGS: BPRO
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006